# PREDICTING THE UNIVERSITY TEACHERS' PERFORMANCE: A SURVEY OF GOMAL UNIVERSITY (A PSO), DIK

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#### ABSTRACT

The performance of teachers is commonly measured by the colleagues, students and administrative heads through a questionnaire containing questions about the criteria for evaluation: efficiency, effectiveness, responsiveness and innovation. The overall score is therefore predicted by the data on four factor-criteria. It is however argued that the demographic characteristics of the evaluators also play significant role in defining the overall scores of evaluation. This paper applies regression tools to predict the overall score of teachers performance, first with predictors (criteria) and then with the demographic variables. As the results show that four-factor criteria is making 17% (R<sup>2</sup>=0.168) change in the OS while demographics poor predictors of OS as their R<sup>2</sup> = 0.015 meaning than only 2% of OS has been explained.

Keywords: PSOs, Uni-Teachers' Performance Evaluation, Demographic-attributes

#### **INTRODUCITON**

Research tells that it is the responsibility of the senior management to ensure that a system exists that will produce the indicators for strategic, continuous improvement and change-management performance. They also need to sanction the resources required to establish a management information system (MIS) that will collect and disseminate performance related information (Joyce & 2010). Since. Galhoun. control and evaluation are major secrets of an organization's survival therefore, universities, as research and educational organizations, need to be evaluated in order to survive (Ghurchian et al., 2010).

Performance appraisals occur in applied, social and political contexts (Bretz et al., Environmental 1992). developments, higher social expectations and development of information technology make constant monitoring of productivity and efficiency of universities a necessity while development of unattended higher education has intensified competition among universities. Experts have provided various indicators for evaluating performance of universities (Amin & Khan, 2009). All performance evaluation indicators can be divided into three categories of output, process, and structure (Ishaq et al., 2009).

Nawaz et al., Predicting the University

It is however, notable that in this technological and electronic age in most of the developing countries of the world such as India, BanglaDesh and Sri Lanka, the literacy rate is below average as compared to advanced states. Pakistan is also a developing country and it is very difficult for her to improve its literacy rate and quality particularly, at university level (Malik et al., 2003; Nawaz & Kundi, 2010). The only thing one can require of a teacher is the performance of duties, such as fairness in the dealing with of students, makes effort in the preparation and management of instruction, and successful learning by students that do the prescribed activities. Only excellent teachers can communicate their ideas both in written and oral effectively (Donaldson, 2011).

Effective performance management of professionals in academic institutions has particular significance; it determines the institution's success or failure. Performance management is a joint process that involves both the supervisor and the employee, who identify common goals, which associate to the higher objectives of the institution. Talking about the nature of the performance appraisal, Wilson (2005) says it is neither a technique nor a single step, it can be considered a continues process that includes employee motivation to perform well, knowledge of employees about what their managers expect of them and evaluation of their performance aimed at identifying areas where the improvements are needed (Anjum et al., 2011).

#### **RESEARCH DESIGN**

Survey approach was used by selecting a sample of students, colleagues and administrators who then filled a structured questionnaire that was extracted from the literature. Target population consists of all the University teachers in Public sector. The sample was chosen from Gomal University, DIK using 'stratified sampling.' Data was inserted into SPSS for creating a database (data-matrix) for further statistical analysis. The procedures of Regression analysis were used to measure the prediction power of the predictors (criteria for evaluation) and the demographic explanations.

## LITERATURE REVIEW

# University Teachers' Performance Evaluation

The changing environment of higher education institutions is characterized by

competitive global educational market; the importance of staff development has been recognized as essential to support new approaches to learning and teaching and changing needs of institutions the (Rindermann et al., 2007). In this scenario, one of the obligations of university leadership is to develop its staff professionally so as to support learning and improve student performance. This improvement in the professional competencies of the university academic staff helps to develop knowledge and skills of the staff in support of current role, or prepare the staff for contemporary and futuristic roles (Anyamele, 2007: Joyce & Galhoun, 2010).

Performance management practice of human resource management provides the sound basis of evaluating and developing employee performance in order to get enhanced organizational success. Similar to any organization, universities or higher education institutions evaluates its employees/teachers performance for effective human resource management (Usmani, 2008). Although, both teaching and non-teaching (administrative) staff in universities play an important role in escalating institution's performance, yet teachers are considered to be imperative

human resource of higher education institutions. Performance evaluation of teachers in terms of their teaching and research outcome is the primary area of concern for any university and highly unaddressed issue in case of universities in developing countries like Pakistan (Aslam, 2011).

In every performance evaluation approach, there are some issues critical for reliability and success that need to be addressed (Anninos, 2007). These issues are relevant to the actor that is responsible for the evaluation, the object of evaluation, the orientation and mission of each institution and whether these factors are taken into consideration, the reason for evaluation, the frequency of evaluation and the methodology followed, the valves of scientific validity and the dynamic nature of the evaluation system so that it keeps pace with changes and developments regarding higher education (Ghurchian et al., 2010).

Evey organization (small or big) requires maintaining performance of its employees in order to get their best. Similarly, in university administration, higher management consistently searches different ways of evaluation and development for their faculty members.

This evaluation process provides basis for promotion, tenure and remuneration of faculty members (Reddy, 2006). The concept like 'Teachers are born and not made' or 'Teacher is only effective if he can deliver lecture' are no longer exist. Today teacher is involved in so many activities like planning updating course, developing learning environment, facilitating discussion, creating interactive environment where students can suggest solutions, preparation of tests, assignment setting, providing feedback and proper counseling of students (Aslam, 2011).

#### **Indicators as Predictors**

#### Effectiveness

Organizational effectiveness is the notion of how effectual an organization is in accomplishing the results the organization aims to generate. It plays an important role in accelerating organizational development. It is the net satisfaction of all constituents in the process of gathering and transforming inputs into output in an efficient Organizational manner. effectiveness is defined as the extent to which an organization, by the use of certain resources, fulfils its objectives without depleting its resources and without placing undue strain on its members

and/or society. It is the maximum combined utility of the primary constituents (Carin & Good, 2004).

#### **Efficiency**

Improved efficiency is now the overriding aim of public sector reforms in most African countries. It is thought that the State's capability – its ability to promote and undertake collective action efficiently - is overextended. Therefore, reductions and a refocusing of the State's activities are needed to improve macroeconomic stability, as well as the implementation of stronger incentives for performance (Geuna & Martin, 2003). Furthermore, increased competition in service provision, both with the private sector and in the public sector itself, is required in order to efficiency raise (Anninos, 2007). Consequently, governments should concentrate their efforts less on direct intervention and more on enabling others to be productive by providing "core" functions such as safeguarding law and order; protecting property rights; managing the macro-economy to promote and regulate the market; providing basic social services and infrastructure; and protecting the vulnerable and destitute (Li, 2011).

#### Responsiveness

Since the principle of 'responsiveness' is inherent in the concept of customer service, it is not surprising that it is captured in the indicators for the customer service excellence tool. It is surely relevant to government policy making too. Yet the existing tools focus on internal processes, in so doing downplaying the interface between government actors and civil society (UNDP, 2009). There is a strong case for including additional measures to reflect this principle. The principle of 'transparency' is relevant to the government budget and to certain human resource management processes recruitment selection. (e.g. and performance appraisal, discipline.) And it does seem to be captured reasonably well by the better PFM and public HRM tools (Armstrong & Unger, 2009).

#### Innovation

Bureaucratic organizations aim to follow the regulated procedures and they involve the characteristics such as control, centralization and formalization. In early study, bureaucratic organization was thought as low innovative capacity. Many researchers confirmed that bureaucratic organization would negate organizational innovation (Raub, 2008). The public universities in Taiwan are restricted by personnel matters, budgets, rules and systems of the government, and they tend to be inflexible and are considered as bureaucratic organizations. Innovation and research are now increasingly international endeavors. Most innovations originate from multiple countries, drawing in components or technologies developed in multiple locations with the high-growth playing economies an increasingly important part (BIS, 2011).

#### **Demographic Predictors**

Several researchers have identified the impacts of the personal and social attributes of teachers. students and administrators which affect their attitudes towards each other. These demographic implications are more severe and wider as compared to the developed and advanced countries (Woolfolk et al., 2007). A research tells that these are not only the of personal attributes the teachers, administrators. students. and rather also contextual factors affect the evaluation process of the evaluators. For example, beliefs of teachers are influenced by contextual variables of the immediate

school context and classroom (Arric et al, 2011)

#### **Theoretical Framework**

	Variables	Definitions					
1	Effectiveness	Effectiveness refers to the degree to which an organization achieves its stated objectives					
	T (C' '						
2	Efficiency	The ability to undertake an activity at the minimum cost					
		possible.					
3	Responsiveness	It is the inclination and capacity of public servants, to					
		respond to external needs and demands.					
4	Innovation	It is of vital importance to measure an organization's					
		ability of adopting new changes in its structures,					
		methods, criteria of assessment, etc.					
5	Overall Score	Summation of answers from one key question on each					
		variable.					

Table 1 List of the Working Concepts (Indicators)

Table 2 List of the Working Concepts (Demographics)

	Variables	Attributes
1	Respondent-type	Teacher, Students & Administrators
2	Gender	Male and Female
3	Qualification	Graduation, Masters, MPhil/PhD
4	Domicile	Local, Non-local

Figure 1 Theoretical Models of the Paper

# FINDINGS OF THE STUDY

## **Descriptive Data**

Table 3 Demographic Classifications

	Gender		Domicile		Qualification		on
Respondent	Μ	F	LC	NL	GR	Μ	Η
Туре	L	Μ				S	Е
Student	70	62	57	75	123	9	0
Teacher	87	50	55	82	0	10	34
						3	
Administrator	45	0	33	12	31	14	0
	20	11	14	169	154	12	34
	2	2	5			6	

#### **Testing of Hypothesis**

#### H<sub>1</sub> Predictors are Associated with the Criterion Variable

Table 4 Correlations between the Research Variables

		EFT	EFF	RES	INN	OS	
Effectiveness	r	1	.276**	.270**	.318**	.312**	
	p		.000	.000	.000	.000	
	Ν	314	314	314	314	314	
Efficiency	r	.276**	1	.319**	.206**	.341**	
	p	.000		.000	.000	.000	
	Ν	314	314	314	314	314	
Responsiveness	r	.270***	.319**	1	.123*	.090	
	p	.000	.000		.030	.112	
	Ν	314	314	314	314	314	
Innovativeness	r	.318**	.206**	.123*	1	.203**	
	p	.000	.000	.030		.000	
	Ν	314	314	314	314	314	
Overall Score	r	.312**	.341**	.090	.203**	1	
	p	.000	.000	.112	.000		
	Ν	314	314	314	314	314	
**. Correlation is significant at the 0.01 level (2-tailed).							
*. Correlation is significant at the 0.05 level (2-tailed).							

#### Analysis

The above table (5.5) shows that there is highly significant relationship between THREE predictors (Effectiveness (r=0.312 & p-value=0.000), Efficiency (r=0.341 & p-value=0.000), and Innovation (r=0.203 & p-value=0.000)) and the overall score (OS) however; there is Insignificant association between OS and Responsiveness (r=0.090 & pvalue=0.112). Since three of the predictors are significantly associated with the dependent variable therefore hypothesis is accepted as <sup>3</sup>/<sub>4</sub> true.

a. Explaining OS through Predictors H<sub>2</sub> OS is explained by the Predictors

R	R	Adjusted R	Std. Error of	F	Sig.
	Square	Square	the Estimate		
.341 <sup>a</sup>	.116	.113	.38581	41.011	$.000^{a}$
.410 <sup>b</sup>	.168	.162	.37499	31.339	$.000^{b}$

Table 5 Summary of the Regression (stepwise-regression) Models

Table 5a Coefficients of Regression

Model		Unstandardized		Standardized	t	Sig.
		Coefficients		Coefficients		
		В	Std. Error	Beta		
1	(Constant)	2.191	.206		10.622	.000
	EFF	.357	.056	.341	6.404	.000
2	(Constant)	1.558	.247		6.304	.000
	EFF	.289	.056	.276	5.123	.000
	EFT	.242	.055	.236	4.389	.000

Table 5b Excluded Variables

Model		Beta In	t	Sig.	Partial	Collinearity
					Correlation	Statistics
						Tolerance
1	EFT	.236 <sup>a</sup>	4.389	.000	.242	.924
	RES	021 <sup>a</sup>	373	.709	021	.898
	INN	.139 <sup>a</sup>	2.577	.010	.145	.958
2	RES	072 <sup>b</sup>	-1.288	.199	073	.862
	INN	.081 <sup>b</sup>	1.470	.143	.083	.884

a. Predictors in the Model: (Constant), EFF

b. Predictors in the Model: (Constant), EFF, EFT

c. Dependent Variable: OS

#### Analysis

Two models have appeared with R2 of 0.168 meaning that 17% of variation in the dependent variable is explained by two variables. Thus, Efficiency and Effectiveness have emerged as the critical determinants of the overall score while

Responsiveness and Innovation have no role in the definition of OS. The impact of predictors is therefore 50% as two out of four variables are found significant.

*b. Predicting OS through Demographics* H<sub>3</sub> *Demographics determine the OS* 

#### Table 6 Models' Summary

R	R	Adjusted R	Std. Error of	F	Sig.
	Square	Square	the Estimate		
.123 <sup>a</sup>	.015	.012	.40727	4.793	.029 <sup>a</sup>

#### Table 6a Coefficients of Regression

Model		Unstandardized		Standardized	t	Sig.
		Coefficients		Coefficients		
		B Std. Error		Beta		
1	(Constant)	3.564	.035		100.551	.000
	Respondent	102	.047	123	-2.189	.029
	Туре					

Table 5.6b Excluded Variables

Model		Beta In	t	Sig.	Partial	Collinearity
					Correlation	Statistics
						Tolerance
1	Gender	095 <sup>a</sup>	-1.663	.097	094	.960
	Qualification	051 <sup>a</sup>	598	.550	034	.435
	Domicile	010 <sup>a</sup>	179	.858	010	.999

a. Predictors in the Model: (Constant), Respondent Type

b. Dependent Variable: OS

#### Analysis

The demographic attributes were first converted into 'Dummy-variables' and then stepwise regression was run to find out the cause-n-effect relationship between the demographic characteristics of the respondents and their overall score of performance evaluation. Only one model emerged with R2 of 0.015 meaning that only 2% change in the criterion variable is explained by one of the variables and that is RTP (Respondent-type). Gender, qualification and Domicile have been excluded from the model. Thus the hypothesis is not substantiated.

# CONCLUSIONS

	Test	Results	Relation/Effect
$H_1$	Corr.	Three of the Predators are highly correlated	<sup>3</sup> / <sub>4</sub> = 75%
		with criterion (EFT, $r=.312$ , $p=0.000$ ) (EFF,	
		r=341, p=0.00) & (INN, r=.203, p=0.000)	
$H_2$	swReg	Only TWO of the Factors emerge as	2/4 = 50%
	-	significant (p-values EFF=0.000 &	
		EFT=0.000) giving $R^2$ of 0.168 or 19%	
		change in the dependent variable. However,	
		RES ( <i>p</i> -value=0.852) & INN ( <i>p</i> -	
		value=0.884) have insignificant role in the	
		regression process.	
H <sub>3</sub>	swReg	The stepwise regression of the Dummy	$\frac{1}{4} = 25\%$
	•	variables (Demographics) on overall score	
		shows that R2 of $0.015$ is explained by only	
		RTP (p-value=0.029). The GDR, QUA and	
		DOM appear irrelevant.	

Table 7 Summary of the Findings

The above table shows that:

- 1. There is high correlation between the independent and dependent variable of overall score.
- In the regression on the impacts of predictors on OS, two factors (efficiency and effectiveness) emerge as significant. However, responsiveness and innovation have no role in explaining the variation in the dependent variable.

3. The regression of demographics (dummies) on the OS tells that only 'Respondent-type' is significant however, rest of the variables like GDR, QUA and DOM are not bringing change in the criterion variable.

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